

2013

Financial Statements

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Heartland BancCorp

Heartland BancCorp

Auditor's Report and Consolidated Financial Statements

December 31, 2013 and 2012



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Heartland BancCorp
December 31, 2013 and 2012

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Independent Auditor's Report

Board of Directors
Heartland BancCorp
Gahanna, Ohio

We have audited the accompanying consolidated financial statements of Heartland BancCorp, which comprise the consolidated balance sheets as of December 31, 2013 and 2012, and the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Heartland BancCorp as of December 31, 2013 and 2012, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

BKD, LLP

Cincinnati, Ohio
March 14, 2014

Heartland BancCorp
Consolidated Balance Sheets
December 31, 2013 and 2012

Assets	2013	2012
Cash and cash equivalents	\$ 15,943,266	\$ 22,196,209
Available-for-sale securities	112,421,722	133,165,503
Held-to-maturity securities, fair value of \$6,929,000 and \$7,685,000 at December 31, 2013 and 2012, respectively	6,626,777	6,865,393
Loans, net of allowance for loan losses of \$4,676,231 and \$5,425,761 at December 31, 2013 and 2012, respectively	422,967,223	395,597,738
Premises and equipment	11,969,597	11,292,861
Federal Reserve and Federal Home Loan Bank stock	1,889,950	1,889,050
Foreclosed assets held for sale	1,616,294	2,606,427
Interest receivable	1,807,632	1,878,136
Goodwill	417,353	417,353
Deferred income taxes	2,600,821	756,631
Other	2,097,943	1,951,232
	<hr/>	<hr/>
Total assets	<u>\$ 580,358,578</u>	<u>\$ 578,616,533</u>
 Liabilities and Shareholders' Equity		
Liabilities		
Deposits		
Demand	\$ 82,076,014	\$ 74,237,342
Savings, NOW and money market	188,825,641	183,228,633
Time	219,921,798	229,579,340
	<hr/>	<hr/>
Total deposits	490,823,453	487,045,315
Short-term borrowings	31,136,220	29,897,750
Long-term debt	-	3,093,000
Interest payable and other liabilities	4,152,059	2,855,547
	<hr/>	<hr/>
Total liabilities	526,111,732	522,891,612
 Shareholders' Equity		
Common stock, without par value; authorized 5,000,000 shares; issued 2013 - 1,549,922 shares, 2012 - 1,541,507 shares	23,355,806	23,131,730
Retained earnings	32,287,838	29,086,743
Accumulated other comprehensive income (loss)	(1,396,798)	3,506,448
	<hr/>	<hr/>
Total shareholders' equity	54,246,846	55,724,921
	<hr/>	<hr/>
Total liabilities and shareholders' equity	<u>\$ 580,358,578</u>	<u>\$ 578,616,533</u>

Heartland BancCorp
Consolidated Statements of Income
Years Ended December 31, 2013 and 2012

	2013	2012
Interest Income		
Loans	\$ 21,596,152	\$ 22,032,899
Securities		
Taxable	1,454,271	2,129,644
Tax-exempt	1,792,899	1,786,602
Other	42,375	41,400
	<u>24,885,697</u>	<u>25,990,545</u>
Total interest income		
Interest Expense		
Deposits	2,868,355	3,900,074
Borrowings	232,171	353,244
	<u>3,100,526</u>	<u>4,253,318</u>
Total interest expense		
Net Interest Income	21,785,171	21,737,227
Provision for Loan Losses	1,970,000	3,386,100
Net Interest Income After Provision for Loan Losses	<u>19,815,171</u>	<u>18,351,127</u>
Noninterest Income		
Service charges	1,949,909	1,957,488
Net gains and commissions on loan sales	70,045	53,134
Net realized gain on sales of available-for-sale securities	687,248	459,201
Net realized (loss) gain on sales of foreclosed assets	(29,129)	21,359
Benefit in excess of life insurance cash value	-	1,983,025
Other	968,914	903,903
	<u>3,646,987</u>	<u>5,378,110</u>
Total noninterest income		
Noninterest Expense		
Salaries and employee benefits	8,990,953	8,503,139
Net occupancy and equipment expense	1,780,983	1,784,499
Data processing fees	926,392	849,418
Professional fees	785,666	754,361
Marketing expense	346,260	395,228
Printing and office supplies	161,958	188,775
State franchise taxes	619,566	586,829
FDIC Insurance premiums	478,982	466,849
Other	2,483,963	1,976,430
	<u>16,574,723</u>	<u>15,505,528</u>
Total noninterest expense		
Income Before Income Tax	6,887,435	8,223,709
Provision for Income Taxes	1,671,275	1,524,985
Net Income	<u>\$ 5,216,160</u>	<u>\$ 6,698,724</u>
Basic Earnings Per Share	<u>\$ 3.38</u>	<u>\$ 4.35</u>
Diluted Earnings Per Share	<u>\$ 3.34</u>	<u>\$ 4.32</u>

Heartland BancCorp
Consolidated Statements of Comprehensive Income
Years Ended December 31, 2013 and 2012

	2013	2012
Net Income	\$ 5,216,160	\$ 6,698,724
Other Comprehensive Income (Loss):		
Unrealized gain (loss) on available-for-sale securities, net of taxes of \$2,292,250 and \$255,423, for 2013 and 2012, respectively	(4,449,663)	495,822
Reclassification adjustment for realized gains included in net income, net of taxes of \$233,665 and \$156,128, for 2013 and 2012, respectively	(453,583)	(303,073)
Other comprehensive income (loss)	(4,903,246)	192,749
Comprehensive Income	\$ 312,914	\$ 6,891,473

Heartland BancCorp
Consolidated Statements of Shareholders' Equity
Years Ended December 31, 2013 and 2012

	Common Stock Shares	Common Stock Amount	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total
Balance, January 1, 2012	1,537,832	\$ 23,071,097	\$ 24,370,699	\$ 3,313,699	\$ -	\$ 50,755,495
Net income			6,698,724			6,698,724
Other comprehensive income				192,749		192,749
Dividends on common stock, \$1.29 per share			(1,982,680)			(1,982,680)
Stock option expense		30,839				30,839
Stock options exercised	6,300	103,950				103,950
Purchase and retirement of stock	(2,625)	(74,156)				(74,156)
Balance, December 31, 2012	1,541,507	23,131,730	29,086,743	3,506,448	-	55,724,921
Net income			5,216,160			5,216,160
Other comprehensive income				(4,903,246)		(4,903,246)
Dividends on common stock, \$1.30 per share			(2,015,065)			(2,015,065)
Stock option expense		53,596				53,596
Stock options exercised	10,479	221,088				221,088
Tax benefit related to stock options exercised		21,632				21,632
Purchase and retirement of stock	(2,064)	(72,240)				(72,240)
Balance, December 31, 2013	1,549,922	\$ 23,355,806	\$ 32,287,838	\$ (1,396,798)	\$ -	\$ 54,246,846

Heartland BancCorp
Consolidated Statements of Cash Flows
Years Ended December 31, 2013 and 2012

	2013	2012
Operating Activities		
Net income	\$ 5,216,160	\$ 6,698,724
Items not requiring (providing) cash		
Depreciation and amortization	624,722	667,389
Provision for loan losses	1,970,000	3,386,100
Amortization of premiums and discounts on securities	822,157	715,015
Amortization of loan fees, net	(572,348)	(328,613)
Deferred income taxes	681,725	(1,008,000)
Net realized gains on sale of available-for-sale securities	(687,248)	(459,201)
Net (gains) losses on sales of foreclosed assets	29,129	(21,359)
Impairment of foreclosed assets	283,033	151,656
Stock option expense	53,596	30,839
Tax benefit related to stock options exercised	21,632	-
Loss on sale of premises and equipment	-	5,568
Gain on sale of loans	(42,754)	(53,134)
Benefit in excess of life insurance cash value	-	(1,983,025)
Changes in		
Interest receivable	70,504	(11,306)
Other assets	(146,710)	808,308
Interest payable and other liabilities	772,949	163,397
	9,096,547	8,762,358
Investing Activities		
Purchase of available-for-sale securities	(32,452,080)	(76,474,138)
Purchase of held-to-maturity securities	(122,900)	(1,360,000)
Proceeds from maturities of available-for-sale securities	31,632,913	53,631,846
Proceeds from sales of available-for-sale securities	14,004,925	20,459,338
Proceeds from maturities of held-to-maturity securities	355,468	3,011,542
Purchase of Federal Home Loan Bank Stock	(900)	(658,400)
Net change in loans	(28,574,946)	(12,041,037)
Purchase of premises and equipment	(1,301,458)	(1,982,304)
Proceeds from sale of premises and equipment	-	49,500
Purchase of foreclosed assets	(242,011)	-
Proceeds from sale of foreclosed assets	770,545	122,789
Proceeds from life insurance cash value and excess benefits	-	2,703,826
	(15,930,444)	(12,537,038)

Heartland BancCorp
Consolidated Statements of Cash Flows (Continued)
Years Ended December 31, 2013 and 2012

	<u>2013</u>	<u>2012</u>
Financing Activities		
Net increase in demand deposits, money market, NOW and savings accounts	\$ 13,435,680	\$ 21,002,903
Net decrease in certificates of deposit	(9,657,542)	(23,236,392)
Net increase in short-term borrowings	1,238,470	5,172,592
Repayment of long-term debt	(3,093,000)	-
Proceeds from stock options exercised	221,088	103,950
Purchase of common stock	(72,240)	(74,156)
Dividends paid	(1,491,502)	(2,476,757)
	<u>580,954</u>	<u>492,140</u>
Decrease in Cash and Cash Equivalents	(6,252,943)	(3,282,540)
Cash and Cash Equivalents, Beginning of Year	<u>22,196,209</u>	<u>25,478,749</u>
Cash and Cash Equivalents, End of Year	<u>\$ 15,943,266</u>	<u>\$ 22,196,209</u>
Supplemental Cash Flows Information		
Interest paid	\$ 3,230,361	\$ 4,337,723
Income taxes paid (net of refunds)	\$ 1,921,212	\$ 2,106,458
Supplemental disclosure of noncash investing and financing activities		
Transfers from loans to foreclosed assets held for sale	\$ 1,581,839	\$ 1,435,364
Loans to facilitate the sale of foreclosed assets	\$ 1,731,276	\$ 605,808
Unrealized gains (losses) on available-for-sale securities	\$ (7,429,162)	\$ 292,044
Dividends payable	\$ 523,564	\$ -

Heartland BancCorp
Notes to Consolidated Financial Statements
December 31, 2013 and 2012

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

Heartland BancCorp (“Company”) is a bank holding company whose principal activity is the ownership and management of its wholly-owned subsidiary, Heartland Bank (the “Bank”) and the Bank’s wholly-owned subsidiaries, Heartland Mortgage Corporation (inactive), Heartland Investments, Inc. (inactive) and Heartland Financial, LLC. The Bank is primarily engaged in providing a full range of banking and financial services to individual and corporate customers in Franklin and Licking counties of central Ohio. The Bank is subject to competition from other financial institutions. The Bank is subject to the regulation of certain federal and state agencies and undergoes annual examinations by those regulatory authorities.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company, the Bank and Heartland Financial, LLC. All significant intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change include the determination of the allowance for loan losses, valuation of real estate acquired in connection with foreclosures or in satisfaction of loans, valuation of deferred tax assets, and other-than-temporary impairments (OTTI) and fair values of financial instruments.

Cash Equivalents

The Company considers all liquid investments with original maturities of three months or less to be cash equivalents.

From time to time, the Company’s cash and cash equivalents accounts may exceed the FDIC’s insured limit of \$250,000. The Company believes the risk of loss to be very low.

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Notes to Consolidated Financial Statements
December 31, 2013 and 2012

Securities

Available-for-sale securities, which include any security for which the Company has no immediate plan to sell but which may be sold in the future, are carried at fair value. Unrealized gains and losses are recorded, net of related income tax effects, in other comprehensive income.

Held-to-maturity securities, which include any security for which the Company has the positive intent and ability to hold until maturity, are carried at historical cost adjusted for amortization of premiums and accretion of discounts.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Realized gains and losses are recorded as net security gains (losses). Gains and losses on sales of securities are determined on the specific-identification method.

For debt securities with fair value below carrying value when the Company does not intend to sell a debt security, and it is more likely than not the Company will not have to sell the security before recovery of its cost basis, it recognizes the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. For held-to-maturity debt securities, the amount of an other-than-temporary impairment recorded in other comprehensive income for the noncredit portion of a previous other-than-temporary impairment is amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

For available-for-sale and held-to-maturity debt securities that management has no intent to sell and believes that it more likely than not will not be required to sell prior to recovery, only the credit loss component of the impairment is recognized in earnings, while the noncredit loss is recognized in accumulated other comprehensive income. The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected based on cash flow projections. The Company recognized no other-than temporary impairment in 2013 and 2012.

Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoffs are reported at their outstanding principal balances adjusted for any charge-offs, the allowance for loan losses, any deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans.

For loans amortized at cost, interest income is accrued based on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, as well as premiums and discounts, are deferred and amortized as a level yield adjustment over the respective term of the loan.

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Notes to Consolidated Financial Statements

December 31, 2013 and 2012

For all loan classes, the accrual of interest is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. For all loan classes, past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

For all loan classes, all interest accrued but not collected for loans that are placed on nonaccrual or charged off are reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Nonaccrual loans are returned to accrual status when, in the opinion of management, the financial position of the borrower indicates there is no longer any reasonable doubt as to the timely collection of interest or principal. The Company requires a period of satisfactory performance of not less than six months before returning a nonaccrual loan to accrual status.

Discounts and premiums on purchased commercial real estate loans are amortized to income using the interest method over the remaining period to contractual maturity, adjusted for anticipated prepayments.

Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to income. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For those loans that are classified as impaired, an allowance is established if the discounted cash flows, underlying collateral value or observable market price of the impaired loan is lower than the carrying value of that loan. The general component covers nonclassified loans and is based on historical charge-off experience. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss or risk rating data.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment

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Notes to Consolidated Financial Statements

December 31, 2013 and 2012

delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Interest income on impaired loans is recognized on a cash basis after all past due and current principal payments have been made.

Groups of loans with similar risk characteristics are collectively evaluated for impairment based on the group's historical loss experience adjusted for changes in trends, conditions and other relevant factors that affect repayment of the loans. Accordingly, the Company does not separately identify individual consumer and residential loans for impairment measurements, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

In the course of working with borrowers, the Company may choose to restructure the contractual terms of certain loans. In this scenario, the Company attempts to work-out an alternative payment schedule with the borrower in order to optimize collectability of the loan. Any loans that are modified are reviewed by the Company to identify if a troubled debt restructuring ("TDR") has occurred, which is when, for economic or legal reasons related to a borrower's financial difficulties, the Company grants a concession to the borrower that it would not otherwise consider. Terms may be modified to fit the borrower's ability to repay in line with the borrower's current financial status, and the restructuring of the loan may include a transfer of assets from the borrower to satisfy the debt, a modification of loan terms or a combination of the two. If such efforts by the Company do not result in a satisfactory arrangement, the loan is referred to legal counsel, at which time foreclosure proceedings are initiated. At any time prior to a sale of the property at foreclosure, the Company may terminate foreclosure proceedings if the borrower is able to work-out a satisfactory payment plan.

It is the Company's policy that any restructured loans on nonaccrual status prior to being restructured remain on nonaccrual status until six months of satisfactory borrower performance, at which time management would consider its return to accrual status. If a loan is accruing at the time of restructuring, the Company reviews the loan to determine if it is appropriate to continue the accrual of interest on the restructured loan.

With regard to determination of the amount of the allowance for credit losses, troubled debt restructured loans are considered to be impaired. As a result, the method for determining the amount of impaired loans for each portfolio segment of troubled debt restructurings is the same as detailed previously.

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Notes to Consolidated Financial Statements

December 31, 2013 and 2012

Premises and Equipment

Depreciable assets are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful lives of the assets.

Federal Reserve and Federal Home Loan Bank Stock

Federal Reserve and Federal Home Loan Bank stock are required investments for institutions that are members of the Federal Reserve and Federal Home Loan Bank systems. The required investment in the common stock is based on a predetermined formula, carried at cost and evaluated for impairment.

Foreclosed Assets Held for Sale

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less cost to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net income or expense from foreclosed assets.

Goodwill

Goodwill is tested annually for impairment. If the implied fair value of goodwill is lower than its carrying amount, a goodwill impairment is indicated and goodwill is written down to its implied fair value. Subsequent increases in goodwill value are not recognized in the financial statements. There were no changes in the carrying amount of goodwill.

Stock Options

At December 31, 2013, the Company has a share-based employee compensation plan, which is described more fully in Note 13.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company—put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

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Notes to Consolidated Financial Statements
December 31, 2013 and 2012

Income Taxes

The Company accounts for income taxes in accordance with income tax accounting guidance (ASC 740, *Income Taxes*). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

Tax positions are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances and information available at the reporting date and is subject to management's judgment.

If necessary, the Company recognizes interest and penalties on income taxes as a component of income tax expense.

The Company files consolidated income tax returns with its subsidiaries in the U.S. federal jurisdiction. With a few exceptions, the Company is no longer subject to tax authorities for years before 2012. As of December 31, 2013, the Company had no uncertain income tax positions.

Earnings Per Share

Basic earnings per share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during each period. Diluted earnings per share reflects additional potential common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate solely to outstanding stock options and are determined using the treasury stock method.

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Notes to Consolidated Financial Statements
December 31, 2013 and 2012

Comprehensive Income

Comprehensive income consists of net income and other comprehensive income, net of applicable income taxes. Other comprehensive income includes unrealized gain (loss) on available-for-sale securities.

Accumulated Other Comprehensive Income (Loss)

Accumulated other comprehensive income (loss) consists of unrealized gain (loss) on available-for-sale securities, net of applicable income taxes.

Marketing Costs

Marketing costs are expensed as incurred.

Reclassifications

Certain reclassifications have been made to the 2012 financial statements to conform to the 2013 financial statement presentation. These reclassifications had no effect on net income.

Note 2: Restriction on Cash and Due From Banks

The Bank is required to maintain reserve funds in cash and/or on deposit with the Federal Reserve Bank. The reserve required at December 31, 2013 was \$7,282,000.

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Notes to Consolidated Financial Statements
December 31, 2013 and 2012
(Table Dollar Amounts in Thousands, Except Per Share Data)

Note 3: Securities

The amortized cost and approximate fair values, together with gross unrealized gains and losses, of securities are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Approximate Fair Value
Available-for-sale Securities:				
December 31, 2013:				
U.S. government agencies	\$ 22,895	\$ 6	\$ (1,286)	\$ 21,615
Mortgage-backed securities of U.S. Government sponsored enterprises	39,488	693	(768)	39,413
State and political subdivisions	51,156	1,166	(1,922)	50,400
Corporate bonds	1,000	-	(6)	994
Totals	<u>\$ 114,539</u>	<u>\$ 1,865</u>	<u>\$ (3,982)</u>	<u>\$ 112,422</u>
December 31, 2012:				
U.S. government agencies	\$ 24,829	\$ 77	\$ (8)	\$ 24,898
Mortgage-backed securities of U.S. Government sponsored enterprises	54,827	1,351	(351)	55,827
State and political subdivisions	48,197	4,292	(48)	52,441
Totals	<u>\$ 127,853</u>	<u>\$ 5,720</u>	<u>\$ (407)</u>	<u>\$ 133,166</u>
Held-to-maturity Securities:				
December 31, 2013:				
State and political subdivisions	<u>\$ 6,627</u>	<u>\$ 336</u>	<u>\$ (34)</u>	<u>\$ 6,929</u>
December 31, 2012:				
State and political subdivisions	<u>\$ 6,865</u>	<u>\$ 838</u>	<u>\$ (18)</u>	<u>\$ 7,685</u>

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Notes to Consolidated Financial Statements
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The amortized cost and fair value of available-for-sale securities and held-to-maturity securities at December 31, 2013, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available-for-sale		Held-to-maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Within one year	\$ 1,336	\$ 1,349	\$ 142	\$ 141
One to five years	8,925	9,164	1,189	1,245
Five to ten years	20,704	20,639	4,296	4,484
After ten years	44,086	41,857	1,000	1,059
	<u>75,051</u>	<u>73,009</u>	<u>6,627</u>	<u>6,929</u>
Mortgage-backed securities of U.S.				
Government sponsored entities	<u>39,488</u>	<u>39,413</u>	<u>-</u>	<u>-</u>
Totals	<u>\$ 114,539</u>	<u>\$ 112,422</u>	<u>\$ 6,627</u>	<u>\$ 6,929</u>

The carrying value, which equals fair value, of securities pledged as collateral, to secure public deposits and for other purposes, was \$65,361,000 at December 31, 2013 and \$58,577,000 at December 31, 2012.

Gross gains of \$687,000 and \$459,000 resulting from sales of available-for-sale securities were realized for 2013 and 2012, respectively. There were no losses resulting from the sale of available-for-sale securities for 2013 and 2012. The \$687,000 and \$459,000 net gains from the sales of available-for-sale securities were a reclassification from accumulated other comprehensive income (loss) and are included in the net gains on available-for-sale securities in the income statement for 2013 and 2012, respectively. The related tax expense of \$234,000 and \$156,000 were a reclassification from accumulated other comprehensive income (loss) and included in the provision for income tax in the income statement for 2013 and 2012, respectively.

Certain investments in debt securities are reported in the financial statements at an amount less than their historical cost. Total fair value of these investments at December 31, 2013 and 2012 was \$65,982,000 and \$35,057,000, which is approximately 55% and 25%, respectively, of the Company's available-for-sale and held-to-maturity investment portfolio. These declines resulted from changes in market interest rates.

Management believes the declines in fair value for these securities are temporary.

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The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2013 and 2012:

Description of Securities	December 31, 2013					
	Less than 12 Months Unrealized		12 Months or More Unrealized		Total Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
U.S. Government agencies	\$ 17,830	\$ (966)	\$ 4,805	\$ (320)	\$ 22,635	\$ (1,286)
Mortgage-backed securities of U.S. Government sponsored enterprises	7,133	(221)	12,088	(547)	19,221	(768)
State and political subdivisions	21,529	(1,836)	1,603	(120)	23,132	(1,956)
Corporate bonds	994	(6)	-	-	994	(6)
Total temporarily impaired securities	<u>\$ 47,486</u>	<u>\$ (3,029)</u>	<u>\$ 18,496</u>	<u>\$ (987)</u>	<u>\$ 65,982</u>	<u>\$ (4,016)</u>

Description of Securities	December 31, 2012					
	Less than 12 Months Unrealized		12 Months or More Unrealized		Total Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
U.S. Government agencies	\$ 4,206	\$ (8)	\$ -	\$ -	\$ 4,206	\$ (8)
Mortgage-backed securities of U.S. Government sponsored enterprises	26,253	(351)	-	-	26,253	(351)
State and political subdivisions	4,308	(65)	290	(1)	4,598	(66)
Total temporarily impaired securities	<u>\$ 34,767</u>	<u>\$ (424)</u>	<u>\$ 290</u>	<u>\$ (1)</u>	<u>\$ 35,057</u>	<u>\$ (425)</u>

The unrealized losses on the Company's investments in U.S. Government agencies, Mortgage-backed securities of U.S. Government sponsored enterprises and securities of state and political subdivisions were caused by changes in interest rates. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost bases of the investments. Because the Company does not intend to sell the investments and it is not more likely than not the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2013.

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Note 4: Loans and Allowance for Loan Losses

Classes of loans at December 31, include:

	<u>2013</u>	<u>2012</u>
Commercial	\$ 37,373	\$ 32,999
Commercial Real Estate:		
Owner occupied	130,352	142,950
NonOwner occupied	119,483	94,312
Residential Real Estate:		
1-4 Family	109,607	97,192
Home Equity	21,840	24,611
Consumer	9,053	9,127
Total loans	<u>427,708</u>	<u>401,191</u>
Less		
Net deferred loan fees, premiums and discounts	(65)	(167)
Allowance for loan losses	<u>(4,676)</u>	<u>(5,426)</u>
Net loans	<u>\$ 422,967</u>	<u>\$ 395,598</u>

The risk characteristics of each loan portfolio segment are as follows:

Commercial (Non-Real Estate)

Commercial loans are based on the identified cash flows of the borrower and on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

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Commercial Real Estate

These loans are viewed as cash flow loans with a significant emphasis on the value of real estate securing the loan. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company's commercial real estate portfolio are diverse in terms of type within the Company's market area. Management monitors and evaluates commercial real estate loans based on collateral, market area, risk grade criteria, and concentrations. As a general rule, the Company avoids financing single purpose projects unless other underwriting factors are present to help mitigate risk. In addition, management tracks the level of owner-occupied commercial real estate loans versus higher risk non-owner occupied loans.

Residential Real Estate and Consumer

With respect to residential loans that are secured by one- to four-family residences and are generally owner occupied, the Company generally establishes a maximum loan-to-value ratio of 80% and requires private mortgage insurance of 35% coverage if that ratio is exceeded. Home equity loans are typically secured by a subordinate interest in one- to four-family residences, and other consumer loans are secured by consumer assets such as automobiles or recreational vehicles. Some consumer loans are unsecured such as small installment loans and certain lines of credit. Repayment of these loans is primarily dependent on the personal income of the borrowers, which can be impacted by economic conditions in their market areas such as unemployment levels. The security value can also be impacted by changes in property values on residential properties. Risk is mitigated by the fact that the loans are of smaller individual amounts and spread over a large number of borrowers.

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The following tables present the balance in the allowance for loan losses and the recorded investment in loans based on portfolio segment and impairment method as of December 31, 2013 and 2012.

	2013						
	Commercial	Commercial Real Estate		Residential Real Estate			Total
		Owner Occupied	NonOwner Occupied	1-4 family	Home Equity	Consumer	
December 31, 2013:							
Allowance for loan losses:							
Balance, beginning of year	\$ 481	\$ 2,143	\$ 1,622	\$ 617	\$ 292	\$ 271	\$ 5,426
Provision charged to expense	519	906	51	442	49	3	1,970
Losses charged off	(472)	(1,399)	(538)	(229)	(141)	(119)	(2,898)
Recoveries	27	76	-	46	11	18	178
Balance, end of year	<u>\$ 555</u>	<u>\$ 1,726</u>	<u>\$ 1,135</u>	<u>\$ 876</u>	<u>\$ 211</u>	<u>\$ 173</u>	<u>\$ 4,676</u>
Ending balance: individually evaluated for impairment	<u>\$ 210</u>	<u>\$ 396</u>	<u>\$ 368</u>	<u>\$ 440</u>	<u>\$ 75</u>	<u>\$ 10</u>	<u>\$ 1,499</u>
Ending balance: collectively evaluated for impairment	<u>\$ 345</u>	<u>\$ 1,330</u>	<u>\$ 767</u>	<u>\$ 436</u>	<u>\$ 136</u>	<u>\$ 163</u>	<u>\$ 3,177</u>
Loans:							
Ending balance	<u>\$ 37,373</u>	<u>\$ 130,352</u>	<u>\$ 119,483</u>	<u>\$ 109,607</u>	<u>\$ 21,840</u>	<u>\$ 9,053</u>	<u>\$ 427,708</u>
Ending balance: individually evaluated for impairment	<u>\$ 1,717</u>	<u>\$ 7,882</u>	<u>\$ 2,436</u>	<u>\$ 2,688</u>	<u>\$ 512</u>	<u>\$ 23</u>	<u>\$ 15,258</u>
Ending balance: collectively evaluated for impairment	<u>\$ 35,656</u>	<u>\$ 122,470</u>	<u>\$ 117,047</u>	<u>\$ 106,919</u>	<u>\$ 21,328</u>	<u>\$ 9,030</u>	<u>\$ 412,450</u>
	2012						
	Commercial	Commercial Real Estate		Residential Real Estate			Total
		Owner Occupied	NonOwner Occupied	1-4 family	Home Equity	Consumer	
December 31, 2012:							
Allowance for loan losses:							
Balance, beginning of year	\$ 433	\$ 1,726	\$ 1,302	\$ 146	\$ 187	\$ 222	\$ 4,016
Provision charged to expense	210	1,521	434	753	199	269	3,386
Losses charged off	(164)	(1,117)	(115)	(289)	(110)	(241)	(2,036)
Recoveries	2	13	1	7	16	21	60
Balance, end of year	<u>\$ 481</u>	<u>\$ 2,143</u>	<u>\$ 1,622</u>	<u>\$ 617</u>	<u>\$ 292</u>	<u>\$ 271</u>	<u>\$ 5,426</u>
Ending balance: individually evaluated for impairment	<u>\$ 320</u>	<u>\$ 1,040</u>	<u>\$ 390</u>	<u>\$ 334</u>	<u>\$ 199</u>	<u>\$ 50</u>	<u>\$ 2,333</u>
Ending balance: collectively evaluated for impairment	<u>\$ 161</u>	<u>\$ 1,103</u>	<u>\$ 1,232</u>	<u>\$ 283</u>	<u>\$ 93</u>	<u>\$ 221</u>	<u>\$ 3,093</u>
Loans:							
Ending balance	<u>\$ 32,999</u>	<u>\$ 142,950</u>	<u>\$ 94,312</u>	<u>\$ 97,192</u>	<u>\$ 24,611</u>	<u>\$ 9,127</u>	<u>\$ 401,191</u>
Ending balance: individually evaluated for impairment	<u>\$ 2,039</u>	<u>\$ 10,715</u>	<u>\$ 4,281</u>	<u>\$ 3,107</u>	<u>\$ 579</u>	<u>\$ 98</u>	<u>\$ 20,819</u>
Ending balance: collectively evaluated for impairment	<u>\$ 30,960</u>	<u>\$ 132,235</u>	<u>\$ 90,031</u>	<u>\$ 94,085</u>	<u>\$ 24,032</u>	<u>\$ 9,029</u>	<u>\$ 380,372</u>

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Internal Risk Categories

Loan grades are numbered 1 through 8. Grades 1 through 4 are considered satisfactory grades. The grade of 5, or Special Mention, represents loans of lower quality and signs of potential weakness. The grades of 6, or Substandard, and 7, or Doubtful, refer to assets that are classified. The use and application of these grades by the Company will be uniform and shall conform to the Company's policy.

Excellent (1) loans are of superior quality with excellent credit strength and repayment ability proving a nominal credit risk.

Good (2) loans are of above average credit strength and repayment ability proving only a minimal credit risk.

Satisfactory (3) loans are of reasonable credit strength and repayment ability proving an average credit risk due to one or more underlying weaknesses.

Watch (4) borrowers in this grade are still considered acceptable from quality standpoint but have risk factors more substantial than for the typical satisfactory graded loan. Although identified weaknesses are present, performance on loans is acceptable with only moderate delinquency.

Special Mention (5) assets have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution's credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification. Ordinarily, special mention credits have characteristics which corrective management action would remedy.

Substandard (6) loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful (7) loans classified as doubtful have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of current known facts, conditions and values, highly questionable and improbable.

Loss (8) loans classified as loss are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value but rather it is not practical or desirable to defer writing off even though partial recovery may be affected in the future.

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The following tables present the credit risk profile of the Company's loan portfolio based on the Company's internal rating categories as of December 31, 2013 and 2012:

	2013						
	Commercial Real Estate			Residential Real Estate			Total
	Commercial	Owner Occupied	NonOwner Occupied	1-4 Family	Home Equity	Consumer	
Pass	\$ 33,632	\$ 116,162	\$ 112,504	\$ 106,077	\$ 20,987	\$ 8,948	\$ 398,310
Special mention	727	6,621	5,828	942	394	16	14,528
Substandard	3,014	7,569	1,151	2,588	459	81	14,862
Doubtful	-	-	-	-	-	8	8
Loss	-	-	-	-	-	-	-
Total	\$ 37,373	\$ 130,352	\$ 119,483	\$ 109,607	\$ 21,840	\$ 9,053	\$ 427,708

	2012						
	Commercial Real Estate			Residential Real Estate			Total
	Commercial	Owner Occupied	NonOwner Occupied	1-4 Family	Home Equity	Consumer	
Pass	\$ 29,318	\$ 128,862	\$ 87,806	\$ 93,252	\$ 23,814	\$ 8,937	\$ 371,989
Special mention	1,300	2,886	4,636	648	324	3	9,797
Substandard	2,381	11,202	1,870	3,292	473	166	19,384
Doubtful	-	-	-	-	-	21	21
Loss	-	-	-	-	-	-	-
Total	\$ 32,999	\$ 142,950	\$ 94,312	\$ 97,192	\$ 24,611	\$ 9,127	\$ 401,191

The following tables present the Company's loan portfolio aging analysis of the recorded investment in loans as of December 31, 2013 and 2012:

	2013						
	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans Receivable	Total Loans > 90 Days & Accruing
Commercial	\$ 211	\$ 81	\$ 906	\$ 1,198	\$ 36,175	\$ 37,373	\$ 71
Commercial Real Estate:							
Owner occupied	145	44	2,817	3,006	127,346	130,352	297
NonOwner occupied	206	542	269	1,017	118,466	119,483	
Residential Real Estate:							
1-4 family	526	-	1,359	1,885	107,722	109,607	-
Home equity	257	-	153	410	21,430	21,840	-
Consumer	340	38	35	413	8,640	9,053	28
Total	\$ 1,685	\$ 705	\$ 5,539	\$ 7,929	\$ 419,779	\$ 427,708	\$ 396

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	2012						
	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans Receivable	Total Loans > 90 Days & Accruing
Commercial	\$ 275	\$ 116	\$ 1,610	\$ 2,001	\$ 30,998	\$ 32,999	\$ 57
Commercial Real Estate:							
Owner occupied	568	75	6,634	7,277	135,673	142,950	559
NonOwner occupied	42	-	2,374	2,416	91,896	94,312	1,221
Residential Real Estate:							
1-4 family	1,847	211	2,000	4,058	93,134	97,192	721
Home equity	88	63	463	614	23,997	24,611	132
Consumer	19	-	125	144	8,983	9,127	17
Total	<u>\$ 2,839</u>	<u>\$ 465</u>	<u>\$ 13,206</u>	<u>\$ 16,510</u>	<u>\$ 384,681</u>	<u>\$ 401,191</u>	<u>\$ 2,707</u>

A loan is considered impaired, in accordance with the impairment accounting guidance (ASC 310-10-35-16), when based on current information and events, it is probable the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming commercial loans but also include loans modified in troubled debt restructurings.

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The following tables present impaired loans for the years ended December 31, 2013 and 2012:

	2013				
	Recorded Balance	Unpaid Principal Balance	Specific Allowance	Average Balance of Impaired Loans	Interest Income Recognized
Loans without a specific valuation allowance:					
Commercial	\$ 643	\$ 702	\$ -	\$ 1,042	\$ 24
Commercial real estate:					
Owner occupied	5,952	6,167	-	6,189	266
NonOwner occupied	835	835	-	845	41
Residential real estate:					
1-4 family	759	808	-	939	46
Home equity	151	216	-	239	3
Consumer	7	7	-	8	1
Loans with a specific valuation allowance:					
Commercial	1,074	1,298	210	1,297	22
Commercial real estate:					
Owner occupied	1,930	3,115	396	4,215	13
NonOwner occupied	1,601	1,601	368	1,687	69
Residential real estate:					
1-4 family	1,929	1,953	440	1,938	22
Home equity	361	361	75	363	16
Consumer	16	16	10	18	2
Total:					
Commercial	1,717	2,000	210	2,339	46
Commercial real estate:					
Owner occupied	7,882	9,282	396	10,404	279
NonOwner occupied	2,436	2,436	368	2,532	110
Residential real estate:					
1-4 family	2,688	2,761	440	2,877	68
Home equity	512	577	75	602	19
Consumer	23	23	10	26	3
Totals	<u>\$ 15,258</u>	<u>\$ 17,079</u>	<u>\$ 1,499</u>	<u>\$ 18,780</u>	<u>\$ 525</u>

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	2012				
	Recorded Balance	Unpaid Principal Balance	Specific Allowance	Average Balance of Impaired Loans	Interest Income Recognized
Loans without a specific valuation allowance:					
Commercial	\$ 1,305	\$ 1,476	\$ -	\$ 1,742	\$ 39
Commercial real estate:					
Owner occupied	6,818	7,167	-	8,771	286
NonOwner occupied	2,594	2,594	-	2,622	104
Residential real estate:					
1-4 family	2,248	2,248	-	2,314	130
Home equity	260	270	-	315	9
Consumer	15	15	-	18	1
Loans with a specific valuation allowance:					
Commercial	734	734	320	788	(4)
Commercial real estate:					
Owner occupied	3,897	4,371	1,040	4,628	47
NonOwner occupied	1,687	1,687	390	1,712	69
Residential real estate:					
1-4 family	859	859	334	1,043	24
Home equity	319	319	199	141	10
Consumer	83	83	50	89	2
Total:					
Commercial	2,039	2,210	320	2,530	35
Commercial real estate:					
Owner occupied	10,715	11,538	1,040	13,399	333
NonOwner occupied	4,281	4,281	390	4,334	173
Residential real estate:					
1-4 family	3,107	3,107	334	3,357	154
Home equity	579	589	199	456	19
Consumer	98	98	50	107	3
Totals	<u>\$ 20,819</u>	<u>\$ 21,823</u>	<u>\$ 2,333</u>	<u>\$ 24,183</u>	<u>\$ 717</u>

Interest income recognized is not materially different than interest income that would have been recognized on a cash basis.

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The following table presents the Company's nonaccrual loans at December 31, 2013 and 2012. This table excludes performing troubled debt restructurings.

	<u>2013</u>	<u>2012</u>
Commercial	\$ 1,354	\$ 1,752
Commercial Real Estate:		
Owner occupied	2,226	6,077
NonOwner occupied	421	1,153
Residential Real Estate:		
1-4 family	1,223	1,279
Home equity	208	346
Consumer	<u>27</u>	<u>88</u>
Total nonaccrual	<u>\$ 5,459</u>	<u>\$ 10,695</u>

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The following table presents information regarding troubled debt restructurings by class for the year ended December 31, 2013 and 2012:

Newly classified troubled debt restructurings:

2013			
	Number of Loans	Pre-Modification Recorded Balance	Post-Modification Recorded Balance
Commercial	2	\$ 123	\$ 123
Commercial Real Estate:			
Owner occupied	5	2,274	2,274
NonOwner occupied	2	345	345
Residential Real Estate:			
1-4 family	3	218	203
Home equity	-	-	-
Consumer	-	-	-
	12	\$ 2,960	\$ 2,945

2012			
	Number of Loans	Pre-Modification Recorded Balance	Post-Modification Recorded Balance
Commercial	5	\$ 725	\$ 725
Commercial Real Estate:			
Owner occupied	8	3,627	3,627
NonOwner occupied	-	-	-
Residential Real Estate:			
1-4 family	-	-	-
Home equity	-	-	-
Consumer	7	388	388
	20	\$ 4,740	\$ 4,740

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The troubled debt restructurings described above did not increase the allowance for loan losses and did not result in charge offs during the years ended December 31, 2013 and 2012.

Newly restructured loans by type of modification:

2013

	Interest Only Terms	Extension of Maturity	Combination	Advance Funds	Total Modification
Commercial	\$ -	\$ 46	\$ -	\$ 77	\$ 123
Commercial Real Estate:					
Owner occupied	-	1,695	-	579	2,274
NonOwner occupied	284	-	-	61	345
Residential Real Estate:					
1-4 family	186	-	-	17	203
Home equity	-	-	-	-	-
Consumer	-	-	-	-	-
	<u>\$ 470</u>	<u>\$ 1,741</u>	<u>\$ -</u>	<u>\$ 734</u>	<u>\$ 2,945</u>

2012

	Interest Only Terms	Extension of Maturity	Combination	Advance Funds	Total Modification
Commercial	\$ 89	\$ 539	\$ 97	\$ -	\$ 725
Commercial Real Estate:					
Owner occupied	985	2,642	-	-	3,627
NonOwner occupied	-	-	-	-	-
Residential Real Estate:					
1-4 family	-	-	-	-	-
Home equity	-	-	-	-	-
Consumer	-	109	279	-	388
	<u>\$ 1,074</u>	<u>\$ 3,290</u>	<u>\$ 376</u>	<u>\$ -</u>	<u>\$ 4,740</u>

There were three troubled debt restructurings modified in 2013 that subsequently defaulted and were commercial real estate loans totaling \$1,344,000 and commercial loans totaling \$36,000. There were two troubled debt restructurings modified in 2012 that subsequently defaulted and were commercial real estate loans totaling \$317,000.

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Note 5: Premises and Equipment

Major classifications of premises and equipment, stated at cost, are as follows:

	<u>2013</u>	<u>2012</u>
Land and improvements	\$ 4,007	\$ 3,989
Building and improvements	8,912	8,873
Equipment	<u>8,132</u>	<u>6,905</u>
Total	21,051	19,767
Less accumulated depreciation	<u>(9,081)</u>	<u>(8,474)</u>
Net premises and equipment	<u>\$ 11,970</u>	<u>\$ 11,293</u>

Note 6: Interest-bearing Time Deposits

Interest-bearing time deposits in denominations of \$100,000 or more were \$100,792,000 on December 31, 2013 and \$95,985,000 on December 31, 2012.

At December 31, 2013, the scheduled maturities of time deposits are as follows:

2014	\$ 117,592
2015	57,219
2016	32,418
2017	6,597
2018 and thereafter	<u>6,096</u>
Total time deposits	<u>\$ 219,922</u>

Note 7: Short-term Borrowings

Short-term borrowings consisted of the following at December 31:

	<u>2013</u>	<u>2012</u>
Securities sold under repurchase agreements	\$ 20,778	\$ 29,898
Federal Home Loan Bank overnight borrowings - fixed at 0.20% and maturing in 2014	<u>10,358</u>	<u>-</u>
	<u>\$ 31,136</u>	<u>\$ 29,898</u>

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Securities sold under agreements to repurchase consist of obligations of the Bank to other parties. The obligations are secured by U. S. Government Agency, FHLB, FHLMC, FNMA and municipal securities and such collateral is held in safekeeping with a third party. The maximum amount of outstanding agreements at any month end during 2013 and 2012 totaled \$30,458,000 and \$29,898,000, respectively, and the daily average of such agreements totaled \$23,352,000 and \$24,663,000 for 2013 and 2012, respectively. These agreements mature daily.

The Company has a Federal Funds Borrowing Line Agreement with US Bank and PNC Bank that allows the Company to borrow up to \$10,000,000 and \$5,000,000 in Federal Funds, respectively.

The Company has a cash management advance (CMA) line of credit with the Federal Home Loan Bank (FHLB). FHLB borrowings are collateralized by all shares of FHLB stock owned by the Bank and by the Bank's residential mortgage loans.

At December 31, 2013 and 2012, the Company has \$49,642,000 and \$45,000,000, respectively, available on its CMA line of credit. The CMA application expires on September 26, 2014. The Company has the option of selecting a variable interest rate set daily for 90 days or a fixed interest rate for a maximum of thirty days. Variable interest rates are set daily based upon the FHLB's published interest rates. Variable interest rate advances are prepayable with no fee. The fixed rate is not prepayable prior to maturity.

Note 8: Long-term Debt

The Company redeemed the outstanding long-term debt with a total carrying value of \$3,093,000, on March 7, 2013. The long-term debt was redeemed pursuant to redemption provisions relating to optional redemption at a price equal to 104.24% of carrying value.

Note 9: Income Taxes

The provision for income taxes includes these components:

	<u>2013</u>	<u>2012</u>
Taxes currently payable	\$ 989	\$ 2,533
Deferred income taxes	682	(1,008)
Income tax expense	<u>\$ 1,671</u>	<u>\$ 1,525</u>

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A reconciliation of income tax expense at the statutory rate to the Company's actual income tax expense is shown below:

	<u>2013</u>	<u>2012</u>
Computed at the statutory rate (34%)	\$ 2,342	\$ 2,797
Increase (decrease) resulting from		
Tax exempt interest	(635)	(619)
Cash surrender value, net of premiums	(21)	(695)
Other	<u>(15)</u>	<u>42</u>
Actual tax expense	<u>\$ 1,671</u>	<u>\$ 1,525</u>

The tax effects of temporary differences related to deferred taxes shown on the balance sheets were:

	<u>2013</u>	<u>2012</u>
Deferred tax assets		
Allowance for loan losses	\$ 1,590	\$ 1,845
Deferred compensation	693	607
Nonaccrual of loan interest	-	437
Stock option expense	22	24
Foreclosed assets held for sale	24	72
Unrealized losses on available-for-sale securities	720	-
Other	<u>9</u>	<u>6</u>
	3,058	2,991
Deferred tax liabilities		
Depreciation	(190)	(210)
Purchase accounting adjustments	(31)	(37)
FHLB stock dividends	(152)	(152)
Prepaid expenses	(84)	(29)
Unrealized gains on available-for-sale securities	<u>-</u>	<u>(1,806)</u>
	<u>(457)</u>	<u>(2,234)</u>
Net deferred tax asset	<u>\$ 2,601</u>	<u>\$ 757</u>

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Note 10: Regulatory Matters

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting guidelines. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Furthermore, the Company's regulators could require adjustments to regulatory capital not reflected in these financial statements.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2013, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of December 31, 2013, the most recent notification from the Federal Reserve categorized the Company and Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, the Company and Bank must maintain capital ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Company or Bank's category.

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The Company's and Bank's actual capital amounts and ratios are presented in the following table.

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2013						
Total Capital (to Risk-Weighted Assets)						
Consolidated	\$ 59,903	14.7%	\$ 32,608	8.0%	\$ 40,759	10.0%
Bank	59,003	14.5%	32,597	8.0%	40,747	10.0%
Tier I Capital (to Risk-Weighted Assets)						
Consolidated	55,227	13.6%	16,304	4.0%	24,456	6.0%
Bank	54,327	13.3%	16,299	4.0%	24,448	6.0%
Tier I Capital (to Average Assets)						
Consolidated	55,227	9.5%	23,266	4.0%	29,083	5.0%
Bank	54,327	9.3%	23,255	4.0%	29,068	5.0%
As of December 31, 2012						
Total Capital (to Risk-Weighted Assets)						
Consolidated	\$ 59,770	15.3%	\$ 31,197	8.0%	\$ 38,997	10.0%
Bank	54,360	14.1%	31,748	8.0%	39,685	10.0%
Tier I Capital (to Risk-Weighted Assets)						
Consolidated	54,895	14.1%	15,599	4.0%	23,398	6.0%
Bank	50,854	12.8%	15,874	4.0%	23,811	6.0%
Tier I Capital (to Average Assets)						
Consolidated	54,895	9.5%	23,066	4.0%	28,833	5.0%
Bank	50,854	8.8%	23,048	4.0%	28,810	5.0%

The Bank is subject to certain restrictions on the amount of dividends that it may declare without prior regulatory approval. Generally, the Bank's payment of dividends is limited to net income for the current year plus the two preceding calendar years, less capital distributions paid over the comparable time period.

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Note 11: Related Party Transactions

At December 31, 2013 and 2012, the Bank had loans outstanding and lines of credit available to senior officers, directors, significant shareholders and their affiliates (related parties), in the amount of \$9,217,000 and \$16,848,000, respectively.

In management's opinion, such loans and other extensions of credit and deposits were made in the ordinary course of business and were made on substantially the same terms (including interest rates and collateral) as those prevailing at the time for comparable transactions with other persons.

Further, in management's opinion, these loans did not involve more than normal risk of collectibility or present other unfavorable features.

Deposits from related parties held by the Bank at December 31, 2013 and 2012, totaled \$9,593,000 and \$8,838,000, respectively.

Note 12: Employee Benefits

The Company has a retirement savings 401(k) plan covering substantially all employees. Employees may contribute up to the maximum amount allowable by the Internal Revenue Service with the Company matching 50% of the employee's contribution not to exceed 3% of the employee's compensation. In addition, the Company may make additional discretionary contributions allocated to all eligible participants based on compensation. Employee contributions are always 100% vested. Employer contributions vest 20% annually until the employee becomes fully vested after five years of participation in the plan. Employer contributions charged to expense for 2013 and 2012, were \$129,000 and \$121,000, respectively.

The Company has supplemental retirement plans for certain senior officers. Officers in the plans, upon retirement, will receive annually for fifteen years 50% of their final annual payroll amount exclusive of incentive and bonus amounts and reduced by 401(k) or 401(k) and social security retirement benefits. The plans are uniquely designed for each participant. The charge to expense for 2013 and 2012 were \$401,000 and \$180,000, respectively. Such charges reflect the straight-line accrual over the period until full eligibility of the present value of benefits due each participant on the full eligibility date, using a 6% discount factor. The resulting liability at December 31, 2013 and 2012 was \$2,039,000 and \$1,785,000, respectively. The Company purchased life insurance on the participants. The cash surrender value of such insurance was \$1,141,000 and \$995,000 at December 31, 2013 and 2012, respectively and is included in other assets.

The Bank has employment agreements with two officers of the Bank. Under these agreements, the officers are employed for rolling two or three-year periods. Unless the Bank serves a termination notice to the officers before December 31 of each year, the agreements are automatically extended for one additional year. The Bank's Board of Directors approve the officers' base salaries annually. The agreements prohibit the officers from soliciting banking business from customers of the Bank for a period of two years following the termination of the employment agreements.

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Note 13: Stock Option Plan

The Company has a fixed option plan under which the Company may grant options to selected directors, Advisory Board Members and employees for up to 249,738 shares of common stock that vest over two years or immediately if the recipient is 65 years old or older. The Company believes that such awards better align the interests of its employees with those of its shareholders. The exercise price of each option is intended to equal the fair value of the Company's stock on the date of grant. An option's maximum term is ten years. The compensation cost for the stock option expense recognized in 2013 totaled \$54,000 with a related tax benefit in 2013 of \$18,000. The compensation cost for the stock option expense recognized in 2012 totaled \$31,000 with a related tax benefit in 2012 of \$11,000. As of December 31, 2013, there was \$134,000 of total unrecognized compensation cost related to non-vested share based compensation arrangements granted under the Plan.

A summary of the status of the plan at December 31, 2013 and changes during the year then ended is presented below:

	Shares	Weighted- Average Exercise Price	2013 Weighted- Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Outstanding, beginning of year	113,472	\$ 28.17		
Granted	45,600	34.90		
Exercised	(10,479)	21.10		
Forfeited or expired	<u>(18,943)</u>	<u>26.60</u>		
Outstanding, end of year	<u>129,650</u>	\$ 31.23	<u>6.43</u>	<u>\$ 525,298</u>
Exercisable, end of year	<u>84,050</u>	\$ 29.24	<u>4.74</u>	<u>\$ 520,738</u>

The weighted-average grant-date fair value of options granted during year 2013 was \$4.06. There were no options granted in 2012. The total intrinsic value of options exercised during the year ended December 31, 2013 and 2012 was \$134,000 and \$59,000, respectively.

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Note 13: Stock Option Plan

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Forfeited or expired	<u>(18,943)</u>	<u>26.60</u>		
Outstanding, end of year	<u>129,650</u>	\$ 31.23	<u>6.43</u>	<u>\$ 525,298</u>
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The fair value of each option award granted is estimated on the date of the grant using a Black-Scholes valuation model that uses the assumptions noted in the following table. Expected volatility is based on historical volatility of the Company's stock and other factors. The Company uses the simplified method to estimate option exercise and employee termination within the valuation model due to lack of historical data. The expected term of options granted represents the period of time that options are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

	2013	2012
Dividend yields	3.87%	N/A
Volatility factors of expected market price of common stock	19.30%	N/A
Risk-free interest rate	1.95%	N/A
Expected life of options	7.00	N/A
Weighted-average fair value of options granted during the year	\$4.06	N/A

Note 14: Earnings Per Share

Earnings per share (EPS) were computed as follows:

	Year Ended December 31, 2013		
	Income	Weighted-Average Shares	Per Share Amount
Basic earnings per share			
Income available to common stockholders	\$ 5,216	1,545,113	<u>\$ 3.38</u>
Effect of dilutive securities			
Stock options		<u>15,392</u>	
Diluted earnings per share assumed conversions stockholders and assumed conversions	<u>\$ 5,216</u>	<u>1,560,505</u>	<u>\$ 3.34</u>

Options to purchase 81,850 shares of common stock at a weighted-average exercise price of \$35.39 per share were outstanding at December 31, 2013, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares.

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	Year Ended December 31, 2012		
	Income	Weighted- Average Shares	Per Share Amount
Basic earnings per share			
Income available to common stockholders	\$ 6,699	1,540,519	<u>\$ 4.35</u>
Effect of dilutive securities			
Stock options		<u>11,253</u>	
Diluted earnings per share			
assumed conversions			
stockholders and assumed conversions	<u>\$ 6,699</u>	<u>1,551,772</u>	<u>\$ 4.32</u>

Options to purchase 76,050 shares of common stock at a weighted-average exercise price of \$32.37 per share were outstanding at December 31, 2012, but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares.

Note 15: Disclosures about Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

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Recurring Measurements

The following tables present the fair value measurements of assets recognized in the accompanying balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2013 and 2012:

	Fair Value Measurements Using			
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2013:				
U.S. government agencies	\$ 21,615	\$ -	\$ 21,615	\$ -
Mortgage-backed securities of U.S. government sponsored enterprises	39,413	-	39,413	-
State and political subdivisions	50,400	-	50,400	-
Corporate Bonds	994	-	994	-
December 31, 2012:				
U.S. government agencies	\$ 24,898	\$ -	\$ 24,898	\$ -
Mortgage-backed securities of U.S. Government sponsored enterprises	55,827	-	55,827	-
State and political subdivisions	52,441	-	52,441	-

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying balance sheets. There have been no significant changes in the valuation techniques during the year-ended December 31, 2013.

Available-for-Sale Securities

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Level 2 securities include U.S. government agencies, Mortgage-backed securities of U.S. government sponsored enterprises, State and political subdivisions and corporate bonds. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

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Nonrecurring Measurements

The following tables present the fair value measurement of assets measured at fair value on a nonrecurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2013 and 2012:

	Fair Value	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2013:				
Collateral-dependent impaired loans	\$ 6,910	\$ -	\$ -	\$ 6,910
December 31, 2012:				
Collateral-dependent impaired loans	\$ 6,484	\$ -	\$ -	\$ 6,484

Following is a description of the valuation methodologies used for assets measured at fair value on a nonrecurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

Collateral-dependent Impaired Loans, Net of ALLL

The estimated fair value of collateral-dependent impaired loans is based on the appraised fair value of the collateral, less estimated cost to sell. Collateral-dependent impaired loans are classified within Level 3 of the fair value hierarchy.

The Company considers the appraisal or evaluation as the starting point for determining fair value and then considers other factors and events in the environment that may affect the fair value. Appraisals of the collateral underlying collateral-dependent loans are obtained when the loan is determined to be collateral-dependent and subsequently as deemed necessary by management. Appraisals are reviewed for accuracy and consistency. Appraisers are selected from the list of approved appraisers maintained by management. The appraised values are reduced by discounts to consider lack of marketability and estimated cost to sell if repayment or satisfaction of the loan is dependent on the sale of the collateral. These discounts and estimates are developed by comparison to historical results.

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Unobservable (Level 3) Inputs

The following table presents quantitative information about unobservable inputs used in nonrecurring Level 3 fair value measurements at December 31, 2013 and 2012.

	Fair Value at 12/31/2013	Valuation Technique	Unobservable Inputs	Weighted Average
Collateral-dependent impaired loans	\$ 6,910	Market comparable properties	Marketability discounts	10%
	Fair Value at 12/31/2012	Valuation Technique	Unobservable Inputs	Weighted Average
Collateral-dependent impaired loans	\$ 6,484	Market comparable properties	Marketability discounts	10%

Sensitivity of Significant Unobservable Inputs

The following is a discussion of the sensitivity of significant unobservable inputs, the interrelationships between those inputs and other unobservable inputs used in recurring fair value measurement and of how those inputs might magnify or mitigate the effect of changes in the unobservable inputs on the fair value measurement.

Collateral-dependent impaired loans

The significant unobservable inputs used in the fair value measurement of the Company's collateral-dependent impaired loans is the marketability discount. Significant increases in this input in isolation would result in a significantly lower fair value measurement.

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Fair Value of Financial Instruments

The following table presents estimated fair values of the Company's financial instruments and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2013 and 2012.

	Carrying Amount	Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2013				
Financial assets				
Cash and cash equivalents	\$ 15,943	\$ 15,943	\$ -	\$ -
Available-for-sale securities	112,422	-	112,422	-
Held-to-maturity securities	6,627	-	6,929	-
Loans, net of allowance for loan losses	422,967	-	429,255	-
Federal Reserve and Federal Home Loan Bank stock	1,890	-	1,890	-
Interest receivable	1,808	1,808	-	-
Financial liabilities				
Deposits	490,823	-	490,404	-
Short-term borrowings	31,136	-	31,136	-
Interest payable	90	90	-	-
December 31, 2012				
Financial assets				
Cash and cash equivalents	\$ 22,196	\$ 22,196	\$ -	\$ -
Available-for-sale securities	133,166	-	133,166	-
Held-to-maturity securities	6,865	-	7,685	-
Loans, net of allowance for loan losses	395,598	-	414,024	-
Federal Reserve and Federal Home Loan Bank stock	1,890	-	1,890	-
Interest receivable	1,878	1,878	-	-
Financial liabilities				
Deposits	487,045	-	489,931	-
Short-term borrowings	29,898	-	29,898	-
Long-term debt	3,093	-	3,224	-
Interest payable	220	220	-	-

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The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying balance sheet at amounts other than fair value.

Cash and Cash Equivalents and Federal Reserve and Federal Home Loan Bank Stock and Interest Receivable

The carrying amount approximates fair value.

Held-to-maturity Securities

Fair value is based on quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

Loans

Fair value is estimated by discounting the future cash flows using the market rates at which similar notes would be made to borrowers with similar credit ratings and for the same remaining maturities. The market rates used are based on current rates the Bank would impose for similar loans and reflect a market participant assumption about risks associated with nonperformance, illiquidity, and the structure and term of the loans along with local economic and market conditions.

Deposits

Fair value of term deposits is estimated by discounting the future cash flows using rates of similar deposits with similar maturities. The market rates used were obtained from a knowledgeable independent third party and reviewed by the Company. The rates were the average of current rates offered by local competitors of the bank.

The estimated fair value of demand, NOW, savings and money market deposits is the book value since rates are regularly adjusted to market rates and amounts are payable on demand at the reporting date.

Short-term Borrowings and Interest Payable

The carrying amount approximates fair value.

Long-term Debt

The fair value is based on the redemption price pursuant to redemption provisions relating to optional redemption at a price equal to 104.240% of carrying value as of December 31, 2012.

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Commitments to Originate Loans, Forward Sale Commitments, Letters of Credit and Lines of Credit

The fair value of commitments to originate loans is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates.

The fair value of forward sale commitments is estimated based on current market prices for loans of similar terms and credit quality. The fair values of letters of credit and lines of credit are based on fees currently charged for similar agreements or on the estimated cost to terminate or otherwise settle the obligations with the counterparties at the reporting date. The fair values of commitments were not material at December 31, 2013 and 2012.

Note 16: Commitments and Credit Risk

As of December 31, 2013, the Bank had \$54,558,000 in outstanding loan balances to churches within the Bank's lending area with an additional \$261,000 available to be drawn.

Letters of Credit

Letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions.

The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

The Bank had total outstanding letters of credit amounting to \$1,800,000 and \$2,022,000 at December 31, 2013 and 2012, respectively, with maturities within the next 12 months.

Lines of Credit

Lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Lines of credit generally have fixed expiration dates. Since a portion of the line may expire without being drawn upon, the total unused lines do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate. Management uses the same credit policies in granting lines of credit as it does for on-balance-sheet instruments.

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At December 31, 2013, the Bank had granted unused lines of credit to borrowers aggregating approximately \$15,396,000 and \$27,463,000 for commercial lines and open-end consumer lines, respectively. At December 31, 2012, unused lines of credit to borrowers aggregated approximately \$15,167,000 for commercial lines and \$26,501,000 for open-end consumer lines.

Commitments to Originate Loans

Commitments to originate loans are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since a portion of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate.

At December 31, 2013, and 2012, the Bank had outstanding commitments to originate variable rate loans aggregating approximately \$23,512,000 and \$28,051,000, respectively. The commitments extended over varying periods of time with the majority being disbursed within a one-year period.

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Note 17: Condensed Financial Information (Parent Company Only)

Presented below is condensed financial information as to the financial position, results of operations and cash flows of the Company:

Condensed Balance Sheets

	December 31,	
	2013	2012
Assets		
Cash and cash equivalents	\$ 1,520	\$ 3,802
Investment in common stock of the Bank	52,930	54,359
Other assets	510	658
Total assets	\$ 54,960	\$ 58,819
Liabilities		
Long-term debt	\$ -	\$ 3,093
Other liabilities	713	1
Total liabilities	713	3,094
Shareholders' Equity		
Total liabilities and shareholders' equity	\$ 54,960	\$ 58,819

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Condensed Statements of Income and Comprehensive Income

	Year Ending December 31,	
	2013	2012
Income		
Interest income	\$ 2	\$ 6
Dividends from the Bank	2,014	2,483
Benefit in excess of life insurance cash value	-	453
	2,016	2,942
Expenses		
Interest expense	81	323
Other expenses	251	156
	332	479
Income Before Income Tax and Equity in Undistributed Income of the Bank	1,684	2,463
Income Tax Benefit	(112)	(161)
Income Before Equity in Undistributed Income of the Bank	1,796	2,624
Equity in Undistributed Income of the Bank	3,420	4,075
Net Income	\$ 5,216	\$ 6,699
Comprehensive Income	\$ 313	\$ 6,891

Heartland BancCorp
Notes to Consolidated Financial Statements
December 31, 2013 and 2012
(Table Dollar Amounts in Thousands, Except Per Share Data)

Condensed Statements of Cash Flows

	Year Ending December 31,	
	2013	2012
Operating Activities		
Net income	\$ 5,216	\$ 6,699
Items not providing cash	(3,083)	(4,164)
	<u>2,133</u>	<u>2,535</u>
Financing Activities		
Repayment of long-term debt	(3,093)	-
Cash dividends paid	(1,492)	(2,477)
Proceeds and tax benefit from stock options exercised	242	104
Purchase of common stock	(72)	(74)
	<u>(4,415)</u>	<u>(2,447)</u>
Net Change in Cash and Cash Equivalents	(2,282)	88
Cash and Cash Equivalents at Beginning of Year	<u>3,802</u>	<u>3,714</u>
Cash and Cash Equivalents at End of Year	<u>\$ 1,520</u>	<u>\$ 3,802</u>

Note 18: Subsequent Events

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the financial statements were available to be issued.

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Vice President, Retail Operations Manager

Mindy N. King
AAO, Director of Human Resources

Gretchen A. Hof
Director of Marketing

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Mark J. Posey
VP, Director of Investment Services, Heartland;
Investment Executive, Infinex

HEARTLAND INSURANCE SERVICES, LLC.

Agent Representation
Brower Insurance: a Marsh & McLennan
Agency, LLC. Company

